

# Large Business Program

## New Era Cap Company

### New Era Cap Company

New Era is an international lifestyle brand with an authentic sports heritage that dates back over 90 years. Best known for being the official on-field cap for Major League Baseball, New Era is the brand of choice not only for its headwear collection, but also for its accessories and apparel lines for men, women and youth. The brand is worn as a symbol of self-expression by athletes, artists and some of the most interesting people around the globe. New Era encourages people to “FLY YOUR OWN FLAG™”. The company is headquartered in Buffalo, N.Y. and operates facilities in Canada, Europe, Brazil, Japan and Hong Kong. For more information visit [www.neweracap.com](http://www.neweracap.com)

### Energy Efficiency Solutions

#### Installed:

- upgrades to existing inefficient compressor
- Energy Management System (EMS)

### Savings Summary

New Era Cap Company partnered with National Grid under their Large Business Program to install a 60 HP VSD Compressor and an Energy Management System (EMS) to control heating units, roof top units, lighting control panels and building occupancy zones. The payback for the EMS was one year with an annual cost savings of \$124,970. The payback for the compressor was two years with an annual savings of \$23,491.

### Strategic Partners

Northeast Mechanical Inc.  
139 Saywer Ave.  
Depew, New York 14043

Glauber Equipment Corp  
1600 Commerce PKWY  
Lancaster, NY 14086



The result:	EMS	Compressor
<b>Total Project cost</b>	\$124,970	\$23,491
<b>National Grid incentive</b>	\$48,390	\$13,975
<b>Cost to Customer</b>	\$76,580	\$9,516
<b>Annual kWh savings</b>	435,034	30,900
<b>Annual cost savings</b>	\$72,238	\$4,635
<b>CO<sub>2</sub> Lifetime Reduction</b>	5340 Tons	320 Tons



DERBY, NY

*“Hats off to National Grid for their incentive program. The rebates significantly lowered the costs of the projects, which made it much easier to make the improvements. Our account representative took care of everything—making this a simple process. We have several more projects in the design phase and will definitely work with National Grid on these. It’s a win-win collaboration—being green and lowering our operating costs to remain competitive in the global economy.”*

—Jim Hycner, Facilities Supervisor, New Era Cap Company

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