

# Small Business Program

# **Bus Parts Warehouse, LLC**

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Bus Parts Warehouse, LLC, is a nationwide distributor of replacement parts, product upgrades and special needs products for the school transportation industry. At Bus Parts Warehouse, their main focus is providing the highest quality service to their customers through their 24-hour availibility, having an in-house specialist who can locate even the hardto-find products, and sales representatives who often travel to personally visit their clients throughout the United States. This emphasis on customer service has been a key factor in Bus Parts Warehouse's success and has helped them become the largest independent U.S. distributor of aftermarket school bus parts.

Now, in addition to leading the way in customer service, they are focusing on reducing energy use, lowering energy costs and conserving resources foreveryone.

#### **Small Business Solutions**

Replacement of 141 lighting fixtures throughout warehouses, offices, loading docks and other areas helped Bus Parts Warehouse shed 8.82 kW from their facilities.

### **Savings Summary**

Bus Parts Warehouse retained an energy audit from SmartWatt Energy, Inc., via National Grid's Small Business Energy Reduction Program, to conduct a full-building audit of all lighting systems in their warehouses, storage rooms, loading docks, sales rooms, offices, garages, production areas and restrooms, for potential energy-savings upgrades. The company's goals were to dramatically improve the quality and quantity of light for their employees, and to save money on energy costs.

The result:	
Annual Displaced Energy	25,138 kWh
National Grid rebate	\$6,536
CO <sub>2</sub> reduction	27,652 pounds

